



Marine Traders Atlantic Inc. (MTA)
ISO 9001:2015 QMS; ISO 44001:2017 CBR; ISO 45001:2018 OHSMS
FABRICATION & CONSTRUCTION SERVICES

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I. OVERVIEW

Marine Traders Atlantic Inc. (MTA) is a registered 100% owned indigenous Guyanese company and “*Local Content Guyanese Supplier*”, with a strong commitment to quality (*ISO*) and safety (*HSSE*). MTA completed the audit for “*ISO 9001:2015; ISO 44001:2017 & 45001:2018*”, and were certified in July 2020. Our in-house “*HSSE Manager*” is implementing a dedicated HSSE company program under the ISO Guidelines.

We support our client’s requirements through fully integrated solutions with a “*Single MTA Interface*” to ensure seamless execution of our customers’ requirements. Our partnerships combine leaders in the welding / fabricating industry with major project accomplishments locally and throughout the Caribbean since 1974. Our products and services are provided through our own direct asset accomplishments and strategic partnerships. “*The experience, qualifications and equipment in this presentation refer to MTA & its Partners, collectively as (MTA).*”

Our operations are structured to facilitate Fabrication & Construction work from multiple locations while we develop our flagship “*Friendship Fabrication Service Location, Warehousing & Laydown Yard*”, which will be complimented by our “*Georgetown Head Office and Training Facility*”.

MTA’s expansive Fabrication and Construction expertise encompasses the anticipated growth in the Oil and Gas sector. With our Friendship development, we will be utilizing a 5-ton crane to assist with larger project work. MTA is aware of O&G facilities standards required to perform the fabrication & construction work and as such, those standards are being implemented in the new Friendship Fabrication Facilities under *ISO* and *HSSE* guidelines.

Our planned construction of a “*new 175 foot Wharf*” at the Friendship site will allow marine transportation to bring the fabricated material from O&G Clients offshore and/or in GT Shore Bases. Utilizing MTA barges allow easy transportation under the bridge to prevent transportation delays. We will use a crane in excess of 150 Mtons to offload heavy fabricated material for Clients.

MTA commits to the development of Guyana by “*Utilizing in Country Resources*” for our business ventures. We continue to provide in country resources whenever possible, realizing “*Substantial Training Efforts*” through our in-house training facility are required for current and future project developments. MTA is a leader in the Guyanese industry and surrounding region, with major project fabrication accomplishments throughout the Caribbean since 1974, and has the “*Leadership, Experience and Partnerships*” to meet the requirements of our esteemed clients.

Our extensive resources allow the company to offer Fabrication services from our Eccles Industrial site, GT Sussex Street Office / Yard site, onsite client work and our newly developed “*Friendship Fabrication Service Location, Warehousing & Laydown Yard*”. We are able to offer Welding and Safety training onsite for our employees with in house trainers, along with classroom training in our “*Georgetown Training Facility*”. MTA is also in various stages of expansion through “*our own investment*” and with our partners.





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II. OFFICES & FABRICATION SITE LOCATIONS

Georgetown North Road Corporate Office & Training Facility



Friendship Fabrication Site with 5 Ton Crane & Offices



Friendship Fabrication Yard Waterfront “for a new 175 foot Wharf with crane”



Friendship 8000 sq. ft. Warehousing Bond





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Sussex Office and Fabrication Yard



3 New Compressors Arrive at Sussex Fabrication Yard April 2020



Eccles Industrial Site – Larger Client Fabricated items (fuel tanks etc.)



III. FABRICATION & ASSOCIATED PROJECT SERVICES

Marine Traders Atlantic Inc. (MTA) provides:

- ✚ Welding & Fabrication Services
- ✚ Building / Facility Construction
- ✚ Marine Support Assets (barges, supply vessel) transportation
- ✚ Mining Equipment & Supplies
- ✚ Fuel Storage & Supplies
- ✚ Ship Repairs / Maintenance
- ✚ Supply & Installation of Metal Security Fences
- ✚ Tank Cleaning & Maintenance Services
- ✚ Industrial Cleaning Supplies
- ✚ Warehousing & River Boat Services

Project Management & Structural Fabrication

- Steel / Concrete Building Construction & Erection
- Maritime Construction / Fabrication of Dredges & Barges

Head Office

Lot 7A North Road, Company Path
 Cummingsburg, Georgetown Guyana S.A

Marine Traders Atlantic Inc. (MTA)

Atlantic Ventures Inc. (AVI) Group of Companies
 +592 502 2729; +592 608 8326, +592 266 2514

Office / Industrial Site

Lot 43A, Public Road, Friendship
 East Bank Demerara, Guyana S.A





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- Repairs of Cargo Vessels and Ferries
- Bridge Fabrication of Pre-Tensioning Frames / Construction

Welding & Fabrication Services

1. Piping
 - a. Fabrication and installation of pipelines especially for petroleum products including PLG
 - b. Repairs and maintenance
 - c. Pressure testing
 - d. Installation or service stations, pipelines, pumps, hoists, air meter etc.
2. Tanks
 - a. Fabrication, erection and repairs of vertical tanks
 - b. Installation of underground tanks at gas stations
 - c. Fabrication and installation of horizontal tanks
 - d. Installation of LPG tanks
3. Testing Of Pipes And Tanks
 - a. Thickness testing (ultrasonic)
 - b. Pressure testing (hydrostatic)
4. Tank Calibration
5. Sand and Grit blasting and painting pipes, tanks, etc.
6. Cleaning petroleum storage tanks
7. Structural Steel Manufactured Products (marine buoys, ladders, platforms, railings etc.)
8. Mining / Agricultural Equipment Fabrication
9. Truck / Vehicle Weigh Scale Fabrication / Installation & Maintenance
10. Automatic Fuel System Fabrication / Maintenance
11. Bending, Rolling and Cutting Materials
12. Conveyor Systems & Elevator Fabrication / Maintenance

Fabrication Services Stack Testing

- Eight (8) employees are certified to conduct Stack Testing
 - Confined Space and Tank Entry
 - Scaffold
 - Ladder Safety
 - Fall Protection

*** *Company possesses Altair SX Multigas detectors that can be readily deployed to our employees*

CCU Inspections and Analysis

- Visual Inspection on CCU
- MPI Test on Pad Eye
- MPI Test on Mater Link
- MPI Test on Shackle
- Load Test
- Visual Inspection on Slings

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IV. MTA MANAGEMENT, SUPPORT STAFF & FABRICATION PERSONNEL

(Fabrication Team Positions: four-two (42 +))

Position	Qty	Position	Qty
President / Director	1	VP / Director	1
Chief Financial Officer (CFO)	1	Executive Assistant	1
Director International Business Development	1	Corporate Secretary / Director Sales & Marketing	1
“ISO” Coordinator	1	“HSSE” Manager	1
Project Managers	3	“Certified” Welders	8
Foreman	1	Welders	7
Supervisor	1	Fabricators	4
Grit Blasters	3	Laborers / Painters	6
Safety Officers	4	Safety Officer (Apprentices)	2
Safety (Apprentice)	1		

V. PERSONNEL TRAINING

- a) ISO 9001:2015; ISO 44001:2017 & 45001:2018 Standards

MTA implemented our “*ISO Certified*” program and we are now certified. All our assignments are conducted under “*ISO 9001:2015; ISO 44001:2017 & 45001:2018*” certification, ensuring we provide our Clients satisfaction with a professional, experienced and safe project from beginning to completion.

- b) HSSE – Safety

MTA established a position for an “*HSSE Manager*” within our group of companies and the Manager is responsible for the development and implementation of a complete HSSE program. MTA is fully aware of the industries requirements for HSSE within the company to provide a safe, healthy and secure work environment for all employees, contractors and clients visitations to work sites.

Our HSSE Manager coordinates in-house HSSE training, along with the development of all required HSSE documents utilized as directives for Employees, Partners and Sub-Contractors to work safely.

Fabrication / Inspection Safety Training

- PREVAC, Montreal Canada
 - Eight (8) employees are certified to conduct Stack Testing
 - Confined Space and Tank Entry
 - Scaffold
 - Ladder Safety
 - Fall Protection
- Texaco international Marketing and Manufacturing (Contractor Safety)
- Shell International
- Esso International
- TCL Guyana Inc. - Occupational Safety Improvement Program – Safety Council Trinidad & Tobago





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a) Welding Certification – ASME Code / AWS D1.1 Code

MTA has a selection of welders certified in various welding techniques under ASME Code / AWS D1.1 Code. “**Welder Qualification Records**” are available for our certified welders and available to Clients on a project-by-project basis, ensuring our clients receive the required project expertise. MTA trains our own welders in house in MIG, TIG and Arc welding.

VI. PAST PERFORMANCES & PROJECTS

a) Project Country Locations

Caribbean / South America Fabrication Projects

Antigua	Barbados	British Virgin Islands
Dominica	Grenada	Guyana
St. Lucia	St. Maarten	St. Vincent & The Grenadines
Suriname	Trinidad	Turks & Caicos

b) Project Client List

Caribbean / South America Clients (partial list)

Tiger Tanks	Guyana Oil and Gas	Guyana Power and Light	Guyana Oil Company Ltd.
Sol Guyana Inc.	Rubis Grenada	Omai Gold Mines	United Earth Movers Inc.
Rubis Guyana Inc.	Guyana Water Inc.	Esso Standard Oil Ltd	Texaco West Indies Limited
Rubis St. Lucia	Rubis Dominica	Chevron	Shell Antilles & Guianas Ltd
Caribbean Aviation Maintenance Services	Engineering & Construction Inc.(ECI)	UESL - United Engineering Services Limited	Guyana National Industrial Company Inc. (GNIC)
Kenrick Auto Sale	Wartsila (Finland)	TCI - Trinidad Guyana Inc.	TCL – Trinidad Cement
Minister of Indigenous Peoples’ Affairs	Dax Contracting Services Inc.	Lif-Tech Handling Inc. Trinidad	P.S.K.L Engineering Inc. Trinidad
A.R.T Sawmilling Enterprise	National Hardware Guyana Inc.	B.M.L Architects and Engineers	Industrial Engineering Ltd.

c) Fabrication Project Accomplishment Photos

1. On-Site Transportation, Piping, Tanks and LPG Fire System Installations





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2. Construction of Fuel Storage Tanks and Buoys



3. Steel Building Construction of 20,000 sq. ft. ANNAI Technical Institute - “The Hinterland Green Enterprises Centre, ANNAI, Region 9” – 2019



4. Trinidad & Guyana Steel / Cement Building Construction – various





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5. Security Fencing – Chain Link, Hollow Channel, Razor Wire, Grill Works & Gates





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d) Additional “MTA Fabrication Services Accomplishments”

<i>January to June 2020(Covid-19 Impacted)</i>	
Relocation of Fire System	Fabrication of LPG Saddle
Recovery Pipeline	Fabrication of Steel Buoys
Installation of UPP Pipelines	Cleaning of 10,000 BBL Tank
Cleaning of 5,000 BBL Tank	Replacement of Leaking Pipeline
Cleaning of AV Jet Tank #8	Tank Cleaning and Grit Blasting
Tank Cleaning	AV Jet Pipes Installation
<i>January to December 2000-2019</i>	
Fabrication of Cane Transport Punts	Repairs to Cargo Vessels and Ferries
Fabrication of Pre-Tensioning Frames for Bridge Construction	Erection Buildings & Warehouses for Cement bagging and storage
Fabrication of Dredges for Gold Mining Industry	Fabrication and Erection Cement Storage Silos
Construction / Repair of Barges	Transport / install 1 new 30,000 IG LPG tank & pipelines
Bottom loading system for Rubis Providence terminal	Re-qualify two (2) 30,000 gallons LPG terminal tanks
Upgrade & Renovation Sol Service Stations Countrywide	Tank cleaning and Repairs – St Lucia
Tank cleaning and Repairs - Dominica	Tank cleaning and Repairs - Grenada
Blasting and Painting tank- Antigua	Blasting and Painting tank- Rome
LPG Re-qualify – St. Lucia	Tank Jacking
Renew Piping - Providence	Blasting and painting Tanks- Suriname
Blasting and painting Tanks- St. Maarten	Refurbish Well GWI
Fabricate / install 5-5000 & 6-2000 gallon water tanks	Fabricate / Erect sewage treatment plant at Airport
Install new tanks / pipelines to increase storage facilities	Fabricate / install fire pump houses - 11 countrywide
Requalify entire LPG installation (Test, Upgrade, Repair)	Design, fabricate, install sprinkler system for LPG shed
Sandblast and paint tanks at water treatment plant	Renew all pipe lines at Garden of Eden Power Station
<i>January to December 1974-1999</i>	
Fabricate / erect vertical tank for booster Pump	Build new services station at Mahdia
2 years welding fabrication / maintenance Mine Site	Sandblast and paint tanks and pipelines
Fabricate / transport to site - erect tailings drop box (tank)	Fabricate / Install fuel tanks and pipelines for power house
Fabricate and Install cyanide mixing tanks	Fabricate and Install Skid tank
Install new pipeline to link tanks at Providence	Construct tanks and upgrade service station at Bartica
Build complete service station at Bartica, Essequibo	Erect new vertical storage tank for gas Storage 5,000 bbls.
Fabricate / erect storage tanks, install pipelines, pumps	Construct vertical storage tanks / pipelines at plant
Transport / Install 30,000 gallons LPG tank / pipe work	Renew all piping for Bartica installation
Install safety rails on vertical storage tanks	Underground tanks / piping / pumps / hoist / air meters
Install pressure relief devices - tanker discharge lines	Replace storage tank bottoms / tanker discharge / pipeline
Erect new vertical storage tank for gasoline (5,000 bls)	Install new bottom on 22,000 barrels gasoline tank
Construct loading shed, loading platforms, renew pipeline	Renew all lines from tanks to pump island at Providence
Install pumps / run pipelines - gas oil & lube oil - Texaco	Construct new installation at Morawhanna
Replace storage tank bottoms (5,000 & 10,000 barrels)	Repair tanks / upgrade LPG Installation at Providence
Construct new tanker discharge lines for all products	Fabricate tanks & build new installation at Lethem
Repair storage tanks / renew tanker discharge / lines	Install 8” fire pump / Construct fire ring main & sprinkler
Construct pipelines / installation trawler jetty	





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VII. FABRICATION TOOLS AND EQUIPMENT (Partial List)

<u>1</u>	10' Pyramid bending Roll	<u>21</u>	Diesel Welding generators 300-500 amps
<u>12</u>	Oxygen /Acetylene Cutting Sets	<u>10</u>	Fire extinguishers
1	400 CFM Ingersoll-Rand Diesel driven	2	Leyland Daf 10 tones HYAB Truck
2	185 CFM Ingersoll-Rand diesel driven compressor	1	Doosan Fork Lift
2	375 CFM Ingersoll-Rand engine driven compressor	2	Engine driven Pumps
3	Air driven Pump	4	Sand Blasters
4	Lifting Derricks for vertical tank erection	2	Pipe threading machine 1/8" -6"
6	Electrode ovens (portable)	12	Hand threaders
	Tank Fabrication equipment	5	Breathing Air Pumps
	Pipe Fabrication equipment	3	Airless Spray paint Pumps
	Combustible gas indicator	20	Harnesses
	Safety Equipment	1	Hydraulic Press – 50 MT Customized
2	Thickness testers (metal)	1	Rolling Machine 5ft - Customized
1	Thickness testers (paint)	2	Magnetic Drill – Jancy Electric
2	Electrode Ovens (Shop)	1	Drill Press - Milwskie
	Toxic gas and Oxygen Indicator	1	Cincinnati Milly Machine
2	DACY 17-14.3 Denair Air Compressors	1	Doall Lathe – 4 ft Bed - 10 inch sway
1	30 KVA Diesel Generator	1	Mozak Lathe – 5 ft Bed – 1 inch sway
1	Concrete Mixer	1	Pipe Bender - Customized
1	S.W.L. Crane 5 Ton	1	2 ton Kumatsy Fork Lift
1	Electric Welding Machine – Inverter Doba 300 Amp	1	Victor Hand Torch
1	Victor Moforced Cutting Torch	<u>2</u>	Lincoln 225amp Welders
1	Launtop 5000 Watts Portable Welder/Generator	<u>4</u>	160-200 amp Inverter Type Welding Plan
2	14" Cut Off Saws	<u>2</u>	7¼" Angle Grinder
4	4" Angle Grinder	<u>1</u>	Complete Cutting Torch Set (oxygen/propane/torch)
1	4000 Watts Champion 110/240 Volts Generator	<u>2</u>	Magnetic Drill Press
<u>2</u>	<u>Set 110 Volt Hammer Drills</u>	<u>2</u>	<u>Set of 18 Volt Cordless Drills</u>
<u>1</u>	Cordless Reciprocating Saw		Various Hand Tools – Jig Saw, Sander, others

